

Government Contracting Basics

“Getting Started in Government Contracting”

Have you ever wondered about selling your products or services to the government? This free workshop will introduce you to the basic tools for growing your business by selling to the government.

Objectives:

- ⇒ Know what certifications and registrations are necessary to sell to federal, state, and local agencies
- ⇒ Hear from the Small Business Administration about federal small business certifications
- ⇒ Find out how the government procures goods and services
- ⇒ Learn how to assess the government marketplace and find contracting opportunities
- ⇒ Recognize resources to help your businesses

Target Audience:

Entry-level class geared toward small businesses across any industry. Best suited for those with limited to no government contracting experience or those seeking a refresher on the basics. All are welcome!

Details:

- ⇒ FREE – registration is required – [CLICK HERE](#)
- ⇒ August 23, 2016
- ⇒ 1:00-4:00pm
- ⇒ 12725 SW Millikan Way
Beaverton, OR

When:
August 23, 2016
1:00-4:00pm

Where:
The Beaverton Round
Executive Suites
12725 SW Millikan Way
Beaverton, OR

Brought to you by:
Government Contract
Assistance Program (GCAP)
&
Pacific Northwest Defense
Coalition (PNDC)

**FREE SMALL
BUSINESS
TRAINING**

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